



# TRIAX Cast

Dependable casting – Dedicated support

January 2022

The **best entertainment** you can give to your guests is the entertainment they **bring from home**

# TRAPP





# 01 Benefits & added value



# Added value for guests

- ✓ Guests can watch their **own favourite content**
- ✓ **Easy and intuitive** to use
- ✓ **Private, secure** connection in each room
- ✓ **Supports all** iOS and Android casting-enabled apps



# Added value for hotels

- ✓ **Attract** guests and improve **loyalty**
- ✓ Dependable solution **based on Google Chromecast**
- ✓ **Cost-effective** in-room entertainment
- ✓ **Compatible** with any TV
- ✓ **Easy system management** and monitoring
- ✓ Avoid theft and tampering with **TRIAX CastLock**



*Google Chromecast is a trademark of Google LLC.*

# Added value for partners

- ✓ Satisfy new **market trends**
- ✓ Open up **new business opportunities**
- ✓ **Pre-programmed** hardware
- ✓ Easy to **install**
- ✓ Comprehensive technical **training**
- ✓ Local project & after sales **support**



# Secure, privacy focused & easy to install

- **Installed and configured in a flash** using Google Chromecast securely attached to hospitality or standard TV of any kind
- **Protected from theft and tampering** with TRIAX CastLock
- **Guest privacy ensured** with every session unique to the guest, their room and their device and automatically termination at checkout



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# New business opportunities for partners

- A straightforward casting solution is becoming an essential amenity for today's hotels and is a door opener for discussions on hotel technology
- Casting can be offered individually, or in combination with a range of services like:
  - In-room information and communication platform
  - Connectivity upgrade and managed guest WiFi
  - Digital Signage



# Dedicated support for partners

- **Comprehensive training**  
offered to installation partners
- **Pre-programmed hardware**  
to make the job as easy and risk-free as possible
- **Project and after sales support**  
available across our network with regional experts talking your local language and dedicated to your business







02 How does it work?

# All it takes is 3 simple steps for the guest

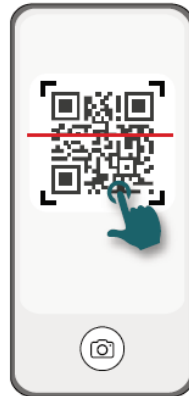
1

**Connect**  
to hotel  
WiFi



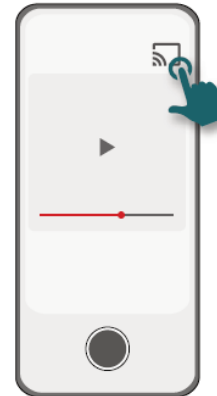
2

**Scan** the on-  
screen QR code



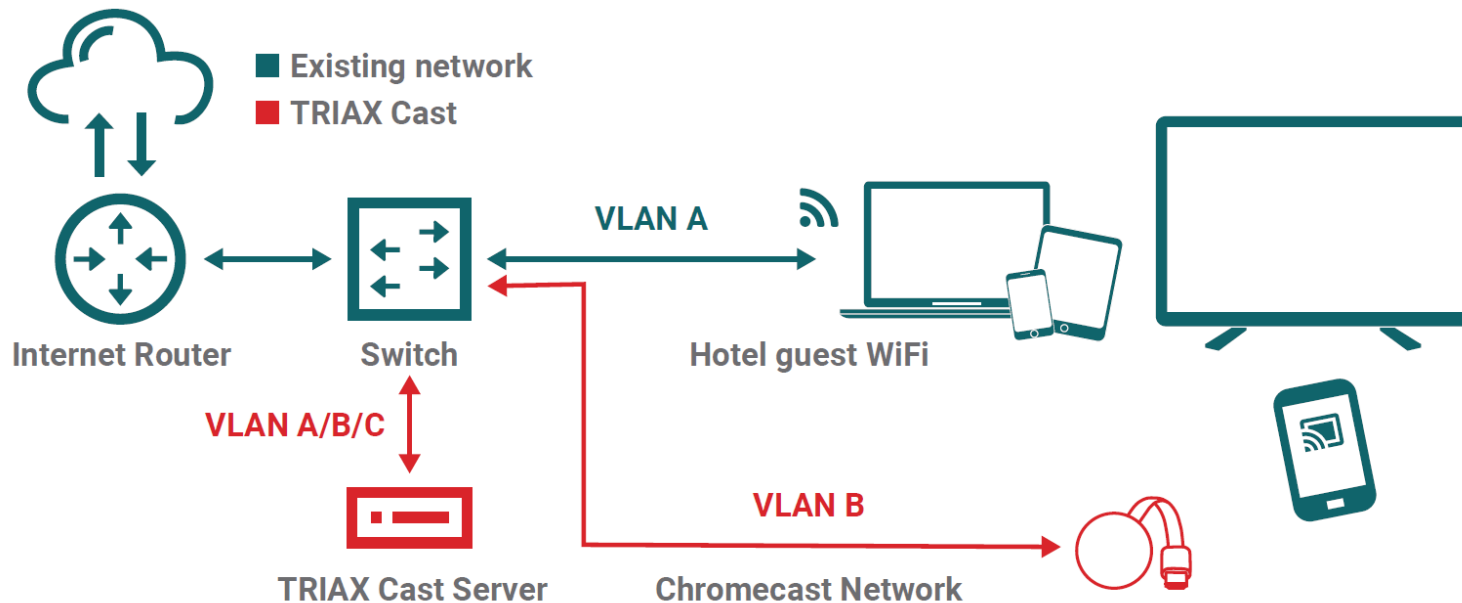
3

**Open app and**  
**cast away**





# Simple system setup – easy to install



Google Chromecast is a trademark of Google LLC.

# What's in the box?

## TRIAX Cast server



- Robust, reliable and well proven platform
- Slim and space saving
- Optional 1U 19" bracket for rack mount

## TRIAX Cast software



- In-house developed software
- Enables intuitive, privacy-focused dependable casting experience
- Easy to configure
- Easy to manage

## Google Chromecast



- Standard Google Chromecast
- Securely attached to TVs of any kind

## TRIAX CastLock



- Device to protect the Google Chromecast from theft and tampering
- Chromecast unit locked inside the CastLock
- CastLock secured to the TV with a wire

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# TRIAX Cast delivery

You are in safe hands all the way



Agreement with hotel  
Order placed with  
TRIAX sales  
representative



Order confirmed  
by TRIAX  
Technical specialist  
and contact person  
assigned by TRIAX



Project details  
entered into web form  
Site specific details  
received by TRIAX



Delivery confirmed  
by TRIAX  
Hardware is configured  
and shipped to agreed  
delivery address  
Order is invoiced by  
TRIAX via Distributer



Solution is installed



# 03 Connectivity

# Let's talk connectivity

## A successful casting solution requires a suitable network infrastructure

- The demands of casting expose weaknesses in the existing setup
- Poor user experience leads to guest complaints
- Can lead to costly installation surprises required to maintain Quality of Service
- **Is your network suitable for casting?**



# TRIAX Ethernet over Coax (EoC)

## Fast network connection to every room – none of the cost of new cables

### Low project cost

- Uses existing coax cables: no need for expensive re-cabling projects
- Reduces need for costly traditional TV

### Goodbye, buffering

- Gigabit network delivered over coax cables: the fastest, most reliable in its class
- Ready to stream demanding content: 4K UHD, HDR & 60FPS

### No disruption

- No drilling, no new cabling, no rooms out of service. Installs in minutes in each room

### Environmentally friendly

- Re-uses the cables you already have
- Comparable devices to the EoC MediaConverter use up to 100% more power



### Future ready

- Enough bandwidth to handle future upgrades to your internet connection speed



### Added value

- Enables a limitless range of in-room connected devices, such as Wi-Fi access points

**More information: Hospitality  
Casting – TRIAX**

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**THANK YOU**